

### **Who are we?**

VGH & UBC Hospital Foundation is Vancouver Coastal Health's primary philanthropic partner, raising funds for specialized adult health services and research for all British Columbians. We partner with donors to drive innovation and sustainable health care at VGH & UBC Hospital, GF Strong Rehab Centre, Vancouver Coastal Health Research Institute and Vancouver Community Health Services. Further information about the Foundation is available at [www.vghfoundation.ca](http://www.vghfoundation.ca).

### **What's the opportunity?**

The Vice President, Major Gifts & Planned Giving is a seasoned leader and outstanding fundraising professional. Reporting to the Senior Vice President, Philanthropy, and working closely with the President and CEO, the VP is a key leader within the VGH & UBC Hospital Foundation, creating and implementing the strategic direction and leadership for a team of major gift fundraising professionals and holding a personal portfolio of key donor relationships as an active fundraiser. The Vice President creates a collaborative environment that motivates, guides and supports all team members to contribute fully to the realization of the Foundation's goals and objectives.

The VP ensures team members are developed and supported in their fundraising work, serving as a mentor, leader and role model for the front-line fundraising team and administrative support, taking responsibility for cultivating a culture of excellence, collaboration, accountability and efficiency across the team. An experienced and adept senior leader, the VP is skilled at using data analysis to inform planning and decisioning across his/her portfolio. This leader also engages clinical and community partners in bringing the Foundation's work to fruition.

### **Who are you?**

You are a skilled leader with a track record of successfully managing a team of diverse and experienced fundraising professionals within a large, complex organization. You have a proven ability to develop and instill a shared vision and strategy amongst your staff, volunteers, key stakeholders and prospective donors in support of successful creation and execution of strategic and operational plans. Equally you have proven your ability to hold team members collectively and individually accountable for results.

You are considered by those who have worked with you to clearly place team before individual achievement and to be a true team builder, capable of developing and maintaining cooperative work relationships within and beyond your organization.

A strategic and creative thinker, you are able to understand the context in which an organization is functioning and establish a direction that will achieve the organization's vision and goals, innovate and generate fresh ideas and perspectives, and identify opportunities for your organization.

You are an enthusiastic, energetic, goal-oriented individual with a demonstrated ability to function effectively in a highly dynamic environment. You set high standards for yourself and others, pursue aggressive organizational outcomes and hold those around you accountable for the same standards you set for yourself.

### **To Apply**

If you possess the qualifications and experience indicated, please email your resume and cover letter, with **“Vice President, Major Gifts”** in the subject line, by December 18, 2017 to:

**Stacey Huberman**

(email: [hr@vghfoundation.ca](mailto:hr@vghfoundation.ca))

VGH & UBC Hospital Foundation

190-855 West 12th Avenue

Vancouver, BC V5Z 1M9

We truly appreciate every applicant's interest and will contact only those under consideration.