

VGH+ Strategic Partnerships Manager

JOB POSTING



VGH + You

The leading charity investing in health care innovation in BC

**VGH+
UBC** hospital foundation

As Vancouver Coastal Health's primary philanthropic partner, VGH & UBC Hospital Foundation raises essential funds for VGH, UBC Hospital, Vancouver Coastal Health Research Institute, G.F. Strong Rehabilitation Centre and Vancouver Community Health Services. Donations fund groundbreaking research, world-class health care teams and life-saving treatments for the most complex cases across the province.

VISION

Healthier lives for healthier communities in BC.

MISSION

We create and inspire a community of donors to catalyze health care innovation in BC.

VALUES

Bold

We embrace courage, creativity and forward-thinking, and are catalysts for breakthroughs, positive change and innovation.

Integrity

We are steadfast in our commitment to honesty, trust, maximum impact and stewardship, and operate with purpose and transparency.

Community

We are committed to people and communities, fostering relationships, collaboration and partnerships.

OUR BENEFICIARIES

+Vancouver General Hospital +UBC Hospital +Vancouver Coastal Health Research Institute
+G.F. Strong Rehabilitation Centre +Vancouver Community Health Services

WHY VGH & UBC HOSPITAL FOUNDATION?



+FLEXIBLE WORKING HOURS

Enjoy flexible start and finish times, and compressed summer schedules.



+GENEROUS LEAVE

Benefit from 4 weeks of vacation, 5 personal leave days, and a '9-day fortnight' program.

+PENSION PLAN

Enroll in the Municipal Pension Plan for long-term financial security.



+COMPREHENSIVE BENEFITS

Access health, dental, and extended health benefits, life insurance + more.



+INCLUSIVE CULTURE

Join a diverse and inclusive workplace committed to equity and continuous improvement.



+DEVELOPMENT OPPORTUNITIES

Grow your career with our promotion from within policy and learning resources.





Strategic Partnerships Manager

The Role

The Strategic Partnerships & Campaign Communications team leads and executes the Foundation's strategic communications in support of campaigns and major gift strategies. Our team is specifically responsible for developing fundraising products that align with our strategic plan, sourcing and approving relevant details, and ensuring accurate and timely management of these initiatives once funded. Through our efforts, we strive to maximize the impact of donor-funded healthcare fundraising and create positive outcomes for our community.

The Strategic Partnerships Manager translates complex scientific and medical language into an inspiring and easy-to-understand vision with well thought-out plans and clear results. Drawing on versatile writing skills, the Manager will work with the Major Gifts team and relevant health care teams to write compelling proposals and other customized written collateral. The incumbent is also responsible for actively monitoring donor-funded initiatives to ensure they remain aligned with donor intent. Other responsibilities include preparing and monitoring key related financial elements.

Key Responsibilities

- Develops clear and compelling offers/proposals which may be based on “on the shelf” cases or customized for a donor’s area of interest.
- Monitors donor funded initiatives within the Hospital(s) to ensure projects are managed and completed on time and on budget.
- Researches and writes accountability reports as directed by Donor Engagement and Stewardship
- Creates and updates (as required/annually) current needs/fundraising opportunities for each department, division, program, or project, working with researchers and clinicians to ensure accuracy.
- Ensures that each proposal matches appropriate Hospital needs with donor interests based on the donor information provided by the fundraiser(s).
- Verifies that the offer and accountability commitments can be delivered on prior to a proposal being submitted to a potential donor.
- Obtains approval from VCH partners and other stakeholders on collateral and researches and proposes alternatives where approval is not initially granted.

What You Offer

- Outstanding research, business writing and editing skills; demonstrated ability to succinctly communicate relevant information to diverse audiences; experience developing and writing fundraising cases for support and proposals preferred.
- Demonstrated project management and facilitation skills, with a sound knowledge of formal project management methodologies and practices. Proven ability to meet deadlines in a fast-paced environment with multiple, competing deadlines, and time and resource constraints.
- Highly developed interpersonal skills and proven ability to exercise a high degree of diplomacy and discretion; demonstrated experience building and sustaining effective working relationships with diverse stakeholders.
- Excellent analytical, financial, and problem-solving abilities.

- Familiarity with the advanced features of Microsoft Office suite of products and knowledge of a donor management system (Salesforce) preferred.
- Experience with navigating relationships with physicians and hospital administrators and facilitating understanding of priorities in a complex health care setting.

What We Offer

The successful candidate can expect a starting salary between **\$83,800** and **\$104,800**, depending on factors such as skills, experience, and internal equity. Once hired, salary is reviewed annually, and successful employees have the opportunity for their salary to increase over time.

Additional variable pay (merit/bonus), defined benefit pension plan, extended health and dental benefits for you and your partner/children, flexible working arrangements, four weeks' paid vacation, investment in professional development and subsidized access to transit, fitness, cycling and parking facilities all contribute to a top-notch total rewards package.

To Apply

Please send your application to Human Resources via email at careers@vghfoundation.ca.

This role will remain open until filled with the right candidate.

We welcome applications from anyone who is eligible to work in BC. We encourage applications from Indigenous people, people with disabilities, BIPOC and racialized individuals, people of minority sexual orientation or gender identity, and others who may contribute to the Foundation's organizational diversity and who share the Foundation's values.